

**Compare our value.
Then compare our prices.**

There's a whole lot more that goes into software production than duplication.

So, before you place your works of art into somebody else's hands, compare the value-added services we offer as part of our package:

- ☐ Free consultation on duplication, packaging, and document conversions
- ☐ Free master set-up
- ☐ FAX line for fast ordering and order verification
- ☐ Certified media for diskette duplication
- ☐ Custom serialization and labeling
- ☐ Electronic mail for production orders and inventory
- ☐ Document conversions (OCR text scanning)
- ☐ Disk-to-disk conversions
- ☐ Substantial value and volume pricing

Call us today for some free advice.

For an estimate or to schedule a tour of our facilities, call or write:



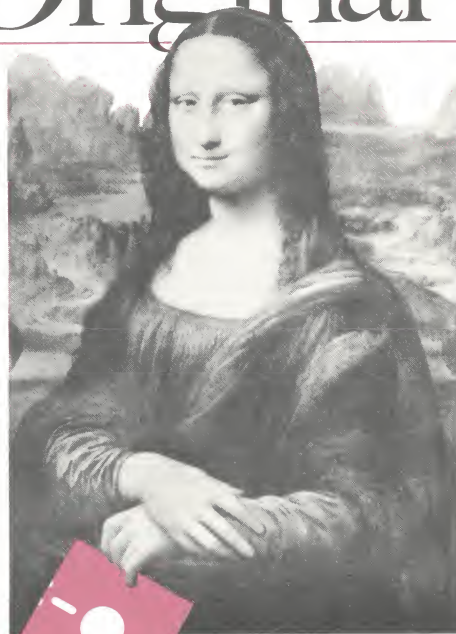
DISCOPYLABS

The Complete Software Production Company

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"Each A Perfect Original"



**Discover the art of
software reproduction...**



DISCOPYLABS

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DisCopyLabs: We make perfect sense.

Your business thrives on perfection. And so does ours.

It's one of the reasons why DisCopyLabs is the oldest independent duplication firm in Silicon Valley. We built our company and our reputation on this all-important commitment to our clients: a zero defect product that makes "each a perfect original."

With DisCopyLabs, you have the advantages of full-service perfection—all under one roof. That means you have a single accountable source for:

- Diskette Duplication
- Data Cartridge and Tape Replication
- Packaging and Labeling
- Fulfillment and Shipping
- Conversion Services
- Copy Protection and Serialization

The pains of perfection are less than you think.

With hundreds of companies under one belt, we're well versed on your unique business requirements. You can talk to us about quick turnaround times, special packaging requirements, the advantages of data cartridge duplication, as well as competitive volume pricing. We have the kind of answers you want to hear.

What's more, we use only state-of-the-art equipment, including automated ordering, inventory, labeling, shrink-wrapping and fulfillment tracking. That adds up to faster, more reliable services—at economical prices.

Customer peace of mind.

We offer a broad range of services. We handle small and large orders. We serve established software developers and corporations, as well as start-up companies. And we specialize in 100% client satisfaction.

DUPLICATION SERVICES. We test and evaluate, verify and document every step of our duplication process to ensure you receive "perfect originals" of your program masters. We specialize in the reproduction of 3½", 5¼" and 8" diskettes.

DATA CARTRIDGE AND TAPE REPLICATION. We make it easy for you to get copies of your data cartridges and tapes in QIC 11, QIC 24, TK50, 9-track and QIC 120/150 formats.

PACKAGING SERVICES. We put it together under one roof—everything from standard to special labeling and shrink-wrapping to the most durable packaging materials and boxes. Customers who supply us with raw materials benefit from our warehouse services—inspection of incoming materials, storage in our secure warehouse, and computerized inventory control.

FULFILLMENT AND SHIPPING SERVICES. Our computerized services generate automatic inventory updates and shipping slips. Your masters and copies are delivered to your door and your products are sent to your distributors, dealers and end-users via the most reliable shipping resources.

CONVERSION SERVICES. We have an exciting conversion capability—optical character recognition (OCR) text scanning services. Now typed and printed documents can be transferred to virtually any diskette or tape format accurately and quickly. For disk-to-disk conversions, we accommodate most formats and translation needs.

COPY PROTECTION SERVICES. We offer Softguard copy protection products: SuperLock, SuperLock/Mac, LNMk and Trial Disc. You have your choice of protection systems for software that run on the IBM PC, AT and compatibles, the Macintosh, local area networks and for evaluation copies.



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